

# January 2020 Release

## Overview of Key Changes

The January 26, 2020 price change will impact all mail classes. The major changes for this release are summarized below.



### JANUARY 2020 PRICE CHANGE UPDATES:

The Postal Service will implement a price change effective January 26, 2020, which will affect all mail classes and special services. A complete list of the price changes are noted in the Notice 123, <https://pe.usps.com/resources/PriceChange/January%202020%20-%20Notice123.pdf>.

The price change applies to all postage statements, [https://pe.usps.com/PriceChange/Index?\\_ga=2.222545181.708383945.1539626627-767919477.1531514865](https://pe.usps.com/PriceChange/Index?_ga=2.222545181.708383945.1539626627-767919477.1531514865), and electronic file submissions, including mail.dat and mail.XML <https://postalpro.usps.com/January2020Releases>.

FIRST-CLASS MAIL®

SINGLE PIECE	PRE 1/26/20	POST 1/26/20
Stamp Price 1 Oz.	\$0.55	\$0.55
Single Piece Additional Ounce—Letters	\$0.15	\$0.15
Single Piece Additional Ounce—Flats	\$0.15	\$0.20
Meter Price 1 Oz.	\$0.50	\$0.50
Single-Piece Flats 1 Oz.	\$1.00	\$1.00
Single-Piece Cards	\$0.35	\$0.35

PRESORT MAIL	PRE 1/26/20	POST 1/26/20
Mixed AADC Automation Letters	\$0.428	\$0.439
AADC Automation Letters	\$0.412	\$0.419
5-Digit Automation Letters	\$0.383	\$0.391
Mixed ADC Automation Flats*	\$0.877	\$0.916
3-Digit Automation Flats*	\$0.755	\$0.777
5-Digit Automation Flats*	\$0.636	\$0.630

MARKETING MAIL®

COMMERCIAL ORIGIN	PRE 1/26/20	POST 1/26/20
Letters (5-Digit Auto entered at Origin)	\$0.256	\$0.259
Flats (5-Digit Auto Flat entered at Origin)	\$0.405	\$0.418
Carrier Route (Flat entered at Origin)	\$0.300	\$0.302
High Density/Saturation Letters (Saturation Letter entered at Origin)	\$0.190	\$0.191
High Density/Saturation Flats (Saturation Flat entered at Origin)	\$0.224	\$0.224
EDDM-Retail	\$0.187	\$0.191

NONPROFIT ORIGIN	PRE 1/26/20	POST 1/26/20
Letters (5-Digit Auto entered at Origin)	\$0.138	\$0.138
Flats (5-Digit Auto Flat entered at Origin)	\$0.231	\$0.240
Carrier Route (Flat entered at Origin)	\$0.216	\$0.218
High Density/Saturation Letters (Saturation Letter entered at Origin)	\$0.111	\$0.111
High Density/Saturation Flats (Saturation Flat entered at Origin)	\$0.136	\$0.136

COMMERCIAL AUTO LETTERS	PRE 1/26/20	POST 1/26/20
Mixed Origin	\$0.291	\$0.299
5-Digit Origin	\$0.256	\$0.259
5-Digit DNDC	\$0.234	\$0.239
5-Digit DSCF	\$0.228	\$0.233
HD DSCF	\$0.184	\$0.186
Saturation Origin	\$0.190	\$0.191
Saturation DNDC	\$0.170	\$0.172
Saturation DSCF	\$0.165	\$0.168

NONPROFIT AUTO LETTERS	PRE 1/26/20	POST 1/26/20
Mixed Origin	\$0.173	\$0.178
5-Digit Origin	\$0.138	\$0.138
5-Digit DNDC	\$0.116	\$0.118
5-Digit DSCF	\$0.110	\$0.112
HD DSCF*	\$0.099	\$0.101
Saturation Origin	\$0.111	\$0.111
Saturation DNDC	\$0.091	\$0.092
Saturation DSCF	\$0.086	\$0.088

COMMERCIAL AUTO FLATS	PRE 1/26/20	POST 1/26/20
5-Digit DSCF	\$0.352	\$0.364
C-R Basic DSCF	\$0.262	\$0.265
C-R on 5-Digit DSCF Pallets	\$0.241	\$0.246
C-R on 5-Digit DDU Pallets	\$0.232	\$0.235
HD DSCF (125 pieces)	\$0.205	\$0.205
HD+ DSCF (300 pieces)	\$0.187	\$0.187
Saturation DSCF (90%)	\$0.179	\$0.179
Saturation DDU (90%)	\$0.161	\$0.163

POUND-RATE COMMERCIAL FLATS REV/PC – 8 OZ. AUTO FLATS	PRE 1/26/20	POST 1/26/20
5-Digit DSCF	\$0.525	\$0.544
C-R Basic DSCF	\$0.400	\$0.403
C-R on 5-Digit DSCF Pallets	\$0.379	\$0.384
C-R on 5-Digit DDU Pallets	\$0.360	\$0.363
HD DSCF	\$0.311	\$0.311
HD+ DSCF	\$0.293	\$0.293
Saturation DSCF	\$0.285	\$0.285
Saturation DDU	\$0.251	\$0.255

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### PACKAGE SERVICES

PRODUCT	POST 1/26/20
Media Mail/Library Mail	1.99%
Bound Printed Matter	
Flats- Overall	1.98%
Origin – Carrier Route	2.26%
DSCF – Carrier Route	2.35%
DDU – Carrier Route	1.71%
Parcels - Overall	1.74%
Origin - Basic Presort	2.32%
DSCF - Basic Presort	1.85%
DDU - Basic Presort	1.46%

### PERIODICALS

PERIODICALS	POST 1/26/20
Outside County	1.92%
Inside County	1.46%

PERIODICALS AND MAILING APPLICATIONS	POST 1/26/20
Origin Entry	\$740.00
Re-Entry	\$90.00
News Agents	\$90.00

### SERVICES & FEES

PRODUCT	POST 1/26/20
PO Boxes™	2.30%
Certified Mail®	1.43%
Return Receipt	3.04%
Certificate of Mailing	4.11%
Address Correction Service	2.50%

PERMIT AND ACCOUNT MAINTENANCE FEES	POST 1/26/20
Permit Imprint Application Fee	\$240.00
First-Class Mail Presort (Office of Mailing)	\$240.00
USPS Marketing Mail	\$240.00
Bound Printed Matter (Destination Entry)	\$240.00

QUALIFIED BUSINESS REPLY MAIL	POST 1/26/20	
	HIGH VOLUME	BASIC
Annual Permit Fee	\$0.00	\$0.00
Annual Permit Fee (Parcels Only)	\$725.00	\$725.00
Annual Account Maintenance Fee	\$2460.00	\$0.00

BUSINESS REPLY MAIL	POST 1/26/20	
	HIGH VOLUME	BASIC
Annual Permit Fee (Letters & Flats)	\$240.00	\$240.00
Annual Permit Fee (Parcels Only)	\$0.00	\$0.00
Annual Account Maintenance Fee	\$725.00	none

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### USPS MARKETING MAIL (PS FORM 3602-R)

For USPS Marketing Mail postage statements (PS Form 3602-R), section descriptions will be updated to provide the weights in pounds as well as ounces as shown in the table below. This applies to BMEU postage statements and Postal Wizard statements.

Part/Line#	Current Description	Updated Description
Lines B17 – B27	Nonmachinable Letters Over 4 oz. but less than 16 oz.	Nonmachinable Letters Over 4 oz. (.25 lbs.) but less than 16 oz. (1 lbs.)
Lines C43 – C45	Letters EDDM (Nonauto) Over 4 oz. but less than 16 oz.	Letters EDDM (Nonauto) Over 4 oz. (.25 lbs) but less than 16 oz. (1 lbs)
Lines D12 – D22	Flats Over 4 oz. but less than 16 oz.	Flats Over 4 oz. (.25 lbs) but less than 16 oz. (1 lbs)
Lines E12 – E22	Flats Over 4 oz. but less than 16 oz.	Flats Over 4 oz. (.25 lbs) but less than 16 oz. (1 lbs)
Lines F27 – F48	Flats Over 4 oz. but less than 16 oz.	Flats Over 4 oz. (.25 lbs) but less than 16 oz. (1 lbs)
Lines F49 – F52	Flats EDDM Over 4 oz. but less than 16 oz.	Flats EDDM Over 4 oz. (.25 lbs) but less than 16 oz. (1 lbs)
Lines G10 – G18	Presorted Over 3.3 oz. but less than 16 oz.	Presorted Over 3.3 oz. (0.2063 lbs.) but less than 16 oz. (1 lbs)

### USPS MARKETING MAIL NONPROFIT (PS FORM 3602-N)

For USPS Marketing Mail Nonprofit postage statements (PS Form 3602-N), section descriptions will be updated to provide the weights in pounds as well as ounces as shown in the table below. This applies to BMEU postage statements and Postal Wizard statements.

Part/Line#	Current Description	Updated Description
Lines B17 – B27	Nonmachinable Letters Over 4 oz. but less than 16 oz.	Nonmachinable Letters Over 4 oz. (.25 lbs.) but less than 16 oz. (1 lbs.)
Lines C43 – C45	Letters EDDM (Nonauto) Over 4 oz. but less than 16 oz.	Letters EDDM (Nonauto) Over 4 oz. (.25 lbs) but less than 16 oz. (1 lbs)
Lines D12 – D22	Flats Over 4 oz. but less than 16 oz.	Flats Over 4 oz. (.25 lbs) but less than 16 oz. (1 lbs)
Lines E12 – E22	Flats Over 4 oz. but less than 16 oz.	Flats Over 4 oz. (.25 lbs) but less than 16 oz. (1 lbs)
Lines F27 – F48	Flats Over 4 oz. but less than 16 oz.	Flats Over 4 oz. (.25 lbs) but less than 16 oz. (1 lbs)
Lines F49 – F52	Flats EDDM Over 4 oz. but less than 16 oz.	Flats EDDM Over 4 oz. (.25 lbs) but less than 16 oz. (1 lbs)
Lines G10 – G18	Presorted Over 3.3 oz. but less than 16 oz.	Presorted Over 3.3 oz. (0.2063 lbs.) but less than 16 oz. (1 lbs)
Lines I11 - I17	Machinable Over 3.5 oz. but less than 16 oz.	Machinable Over 3.5 oz. (0.2188 lbs.) but less than 16 oz. (1 lbs.)
Lines J10 - J18	Irregular Parcels Over 3.3 oz. but less than 16 oz.	Irregular Parcels Over 3.3 oz. (0.2063 lbs.) but less than 16 oz. (1 lbs.)

UPDATES TO POSTAGE STATEMENTS



LETTERS AND FLATS

SEAMLESS ACCEPTANCE PERMIT SIMPLIFICATION

Annual presort fees will be deferred for any permit during the time it is used in a Seamless mailing. When a permit is used in a **Seamless mailing**, fees are deferred. When a permit is used in a **non-Seamless mailing**, fees will be due when applicable.

Annual Presort Fees are Deferred When	
✔	Permit Used in Seamless Mailing
✔	Mailing Submitted by a Seamless Mailer
✔	No Checks on any Permits Associated With That Mailing Irrespective Of Permit Ownership

These changes will affect Market Dominant products only and will require no changes to Postage Statements, Mail.dat or Mail.XML.

FULL-SERVICE FEE WAIVER CALCULATION CHANGE

Calculation of the Full-Service fee will be revised so that payment of the fee will be deferred as long as the following requirements are met:

- ✔ 75% of total submitted mail volume is Full-Service eligible
- ✔ 90% of the Full-Service-eligible volume is presented as Full-Service

FS Volume / Total Volume

75% & 90%

Of Total Mail Volume Submitted As Full-Service      Of Full-Service Eligible Submitted as Full-Service

This is a change from the current Full-Service fee calculation which requires that 90% of presort-eligible mail be presented as Full-Service. This update will not require any changes to postage statements, Mail.dat or Mail.XML.

PACKAGE PLATFORM

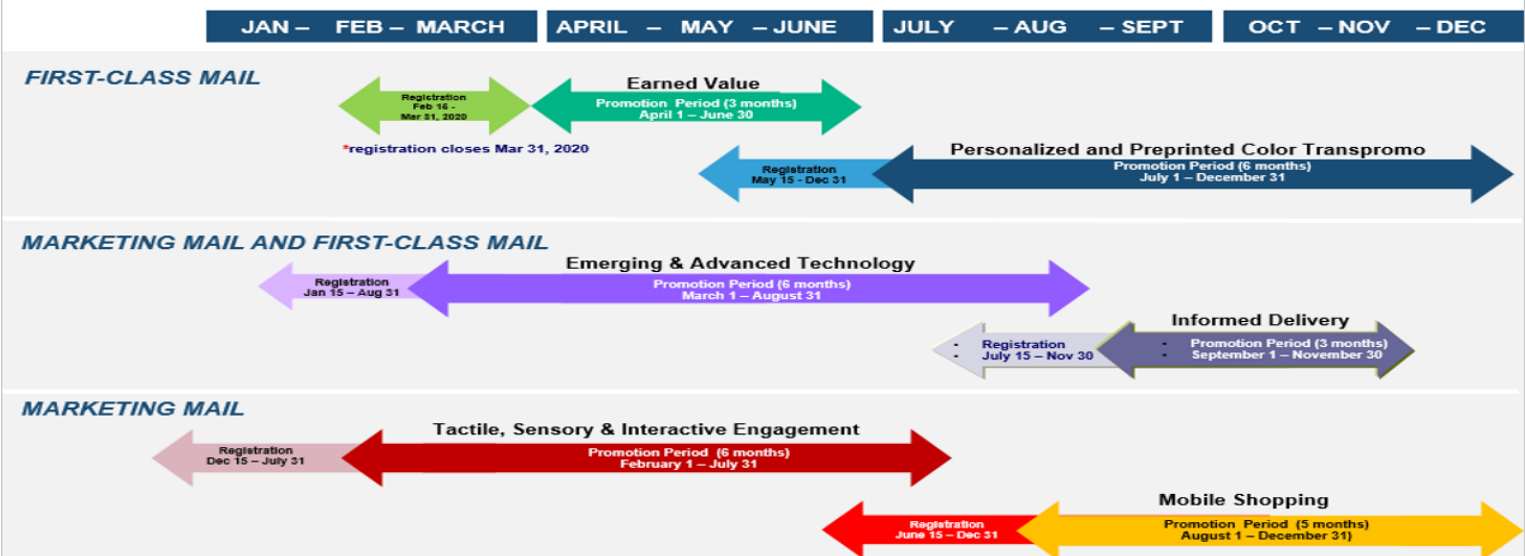
DIMENSIONAL WEIGHT CALCULATION ADDED TO RETAIL GROUND MAIL

USPS will implement dimensional weight pricing for USPS Retail Ground mail. A dimensional divisor of 166 will be established for packages with dimensions greater than one cubic foot (1,728 inches). The update will be implemented for all Zones 1-9. Balloon pricing will be removed for USPS Retail Ground. Oversized pricing (and structure) will remain in place. USPS Retail Ground Limited Overland Routes (LOR) will not adopt dimensional weighting. The current Balloon and Oversize structure and pricing will remain unchanged for LOR.

NEW FEE FOR UN-MANIFESTED EVS PACKAGES

USPS will implement an un-manifested eVS fee, designed to encourage manifesting of all packages. Accurate electronic manifesting is important to both mailers and the Postal Service because it provides important data on packages, including pricing elements that enable accurate, timely, payment of packages. The un-manifested eVS fee will be assessed when un-manifested volume exceeds the initial established threshold of 4% of mailer's entire manifested volume as calculated by the Un-manifested Fee formula. The un-manifested ratio is a percentage derived from taking the total un-manifested volume by mail class and dividing it by the total manifested volume by mail class plus the number of manifested error pieces within the mail class reported for a mailing month. Un-manifested pieces above the threshold are charged a \$0.20 per piece fee. Un-manifested pieces below the threshold are not charged and the IMpb compliance assessment will be unchanged. Un-manifest fee assessed packages are not subject to Intelligent Mail package barcode (IMpb) compliance fees. The un-manifested fee is calculated by multiplying the number of pieces over the threshold by \$0.20. Packages assessed this charge will not be assessed an IMpb compliance fee, when applicable.

PROMOTIONS



Mailers can now upload one or more PDF sample mailpieces for a given promotion through the BCG Incentive Module. Currently, mailpiece samples are required to be left with the BMEU, which in turn mails the sample mailpieces to the USPS Program Office. When uploading multiple PDF files, the files will be grouped and given a unique Mailpiece Sample Group ID which can be linked to the postage statements claiming the promotion discount. When no electronic sample file is linked to the postage statement in *PostalOne!*, mailers will receive a reminder message to present a physical sample to the BMEU at the time of mail acceptance. Mailers logged into BCG Incentive Module will be able to click the 'Email Us' button on the "BCG > Incentive > Program Assistance" page to communicate directly to the Promotions Program Office. The current, online Form used to communicate to Program Office will be replaced with the email address information for Promotions Program Office.



ELECTRONIC SUBMISSION OF PS FORM 3510

The Business Customer Gateway (BCG) Postal Wizard will be updated to enable users to electronically submit PS Form 3510, Application for Re-entry or Special Price Request for Periodicals Publication. The form will be available in the BCG Postal Wizard in the section labeled Complete Customer Service Form.

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Application for Reentry or Special Price Request for Periodicals Publication

Instructions

- You must prepare mailings of the publication in accordance with Postal Service™ standards in the Domestic Mail Manual (DMM®). These standards are available at your local Post Office™ and on the Internet at <http://pe.usps.com>. The legal price of postage must be paid on all mailings. Failure to pay this price at the time of mailing does not relieve payment of any deficient postage at a later date.
- Complete all applicable items in Part A and Part B. Note: If change in frequency is requested, complete item 7a to show the exact new frequency of issuance.
- Applications for special postage prices must include evidence to establish the organization's eligibility, to demonstrate compliance with DMM 207.10 and to show that it meets one of the qualifying categories defined in DMM 207.10. No fee is charged if application is ONLY for special prices.
- Your application must be accompanied by two copies of your publication showing the identification statement as revised to correspond to the change(s) requested.
- Complete Part C and submit a copy of this form and the applicable fee to the Post Office serving your known office of publication or new known office of publication.

Part A. General

- Full Title of Publication (Show current authorized title, even if title is being changed)
- Publication Number
- No. of Issues per Year
- Frequency of Issuance (Current)

USPS® ISSN

Post Office serving known or new known office of publication, state, and ZIP+4®

TO: POSTMASTER

Part B. Reentry Application

I am applying for reentry. I request the following changes to the conditions of entry for the above publication.

a. Change Frequency to: (See note to item 2 under "Instructions" above)

b. Change Number of Issues per Year to:

c. Change Title to:

d. Publisher's Address if Changed From the Authorized Known Office of Publication in item 6 (street, apt./suite no., city, state, and ZIP+4) (must be within the delivery limits of the original entry office)

e. Change Category of Authorization to: (See DMM 207.6 — you must also submit PS Form 3500 with evidence of qualification)

f. Change Prices to:

g. Requested Effective Date

PS Form 3510, December 2014 (Page 1 of 2) PSN: 7530-01-000-9028 This form is on the Internet at [www.usps.com](http://www.usps.com).

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Part C. Applicant Signature

8. Applicant's Name (print)

9. Applicant's Title (print)

10. Date

11. Applicant's Signature (print)

12. Applicant's E-mail (print)

13. Telephone Number (include area code)

Part D. Postmaster

A. Review the application and identification statement for accuracy and completeness; collect the applicable fee(s). (Do not collect a fee if application is only for special Periodicals prices.)

B. Sign and date the form. Use the comments block to note any additional information necessary for review of this application. Be sure to include a telephone number where you can be reached if there are questions about the application. Provide a copy of the completed application to the publisher. Note: If you are serving as the Centralized Acceptance Post Office for this publication, complete 14b.

C. For applications for reentry, forward a copy of the completed form with a single copy of the revised publication to the Pricing and Classification Service Center (PCSC). This copy will not be returned to your office.

PRICING AND CLASSIFICATION SERVICE CENTER  
PO BOX 3510  
NEW YORK, NY 10009-3510

D. You will be notified of the ruling on the application by letter.

14. a. Postmaster's Comments (Attach additional sheets if necessary)

15. Amount of Fee Collected and Date Paid

b. ☐ If you are serving as the Centralized Acceptance Post Office for this publication, check this box and complete the city, state, and ZIP+4 information below.

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP+4: \_\_\_\_\_

16. Signature of Postmaster

17. Date

18. Telephone Number (include area code)

19. Name of Employee to Contact With Questions Concerning the Application (print)

20. Employee's e-mail (print)

PS Form 3510, December 2014 (Page 2 of 2) PRIVACY NOTICE: See our privacy policy on [www.usps.com](http://www.usps.com).

At the completion and submission of the online form, users are notified that they must submit all required documentation to their local BMEU within 30 days. Required documentation can be presented in person or mailed to the BMEU.

The Application Payment page in PostalOne! allows customers to pay their non-refundable Re-Entry fee from their EPS account or through local post office.



POSTAL EXPLORER (<http://pe.usps.com>)

Postal Explorer®

For price files and postage statement changes go to: <https://pe.usps.com/PriceChange/Index>

Prices

- January 2020 Price File (revised 12-12-2019) – Excel
- January 2020 Price File (revised 12-12-2019) – CSV
- January 2020 Price Files Change Log (revised 12-12-2019)

Postage Statements

- January 2020 Postage Statements (revised 12-12-2019)
- January 2020 List of Postage Statement Changes (revised 12-12-2019)

January 2020 Notice 123: <https://pe.usps.com/resources/PriceChange/January%202020%20-%20Notice123.pdf>



POSTALPRO™ (<http://postalpro.usps.com>)

For drafts of updated publications, please follow the links Draft Publication 199- Intelligent Mail® Package Barcode (IMpb) Implementation Guide for:

PowerPoint: [https://postalpro.usps.com/January2020Releases/slide\\_deck](https://postalpro.usps.com/January2020Releases/slide_deck)

Recording: <https://postalpro.usps.com/node/7303>